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## CHAIRMANS REPORT

The Energy Transition is vital to the country's ambitions of being a responsible energy producer, and Montrose is proud to be a key facilitator in that aim.

The past two years have been extremely challenging for the Port as we navigated our way through the restrictions imposed on us by Covid, while continuing to provide the services expected of a port that is so vital to the local and national infrastructure and economy.

As we entered the 21/22 year, it was with an increased sense of enthusiasm as the pandemic waned and our traditional sectors of general cargo and offshore oil and gas both started to show signs of recovery. But, in addition to that, we were starting to see the benefits of several years of hard work with the commencement of construction operations for the offshore wind sector.

We have a small but exceptionally talented and hard-working team at the Port and, under the guidance of CEO Tom Hutchison, they were able to achieve a performance which saw a 13% increase in revenue, an 11% increase in Gross Tonnage and vessels visiting the Port increased from 489 to 523. This remarkable achievement resulted in our

operating profit increasing by 30% which, in turn, will enable us to re-invest in the port infrastructure, as well as to increase our support and involvement in the local community.

Our reputation is something that we are extremely proud of and one that we are continually looking to improve upon. To that end, as we head into 22/23 we will be further enhancing our energy transition credentials as the construction phase of the Seagreen Offshore Wind Farm ramps up. This will mean a significant uplift in vessel volume as we welcome a fleet of crew transfer vessels and visiting offshore support vessels to the Port. We anticipate that our dedicated team of pilots are going to be very busy in the year ahead!

It remains for me to thank all of our staff, our board, our many stakeholders and the local community for their help and support in making 21/22 such a success, and I look forward to working with them all to ensure that we are able to build on this in the year ahead.





## CHIEF EXECUTIVE'S REPORT

What a year it has been for Montrose Port Authority. As we came out of pandemic restrictions through 2021, the Port has made some significant advancements as we continue to support our customers through the energy transition and make strides in our own drive towards achieving net zero.

It goes to show how hard our team has worked to build us back into a stronger position, being able to establish ourselves as the go-to location for the growing offshore wind industry as well as continuing to be an important hub for oil and gas and general cargo operations. I want to thank my team for their continued dedication as their diligent work is what makes Montrose the safe and thriving port it is.

As a Trust Port, being an active member in our community is something that is very meaningful to us. We were delighted to become a corporate sponsor of the Montrose Community Trust this year and were pleased to continue doing our part for our community through charitable giving, seeing us donate over £50,000 to various causes across the region. We also engaged in some notable community involvement with our partners at Seagreen Wind Energy Limited which saw the launch of our activity pack for children to learn about the renewables industry as well as the burying of a time capsule on St Andrew's Day which contained items selected by local school children.

This year has seen many exciting developments within the port estate. We gained new business wins by welcoming new tenants across a

range of sectors to our port community such as Balmoral Comtec and Shearwater Marine Services. The construction of the Operations and Maintenance Base for the Seagreen offshore wind farm has also now been completed. The offshore wind farm is looking to enter commercial operation in 2023 with first power looking to begin in the latter half of 2022.

Another big achievement this year that we are delighted to announce is that Inch Cape Offshore Limited selected Montrose to be its Operations and Maintenance Base for its offshore wind farm in February 2022, which will see up to 72 turbines being built 15km off the Angus coast. Owned by Red Rock Power and ESB, the wind farm will create an initial £5.4 million investment and more than 50 long-term skilled jobs during its lifetime. A fantastic win for Montrose and further positioning us as a major renewables hub in Europe.

Finally, we would like to thank our board for all their input and guidance throughout the year which is always invaluable to our senior leadership team. We would also like to extend our thanks to our stakeholders and wider port community for working closely with us to make this year the success it has been.



£5.9 MILLION TURNOVER

£30 MILLION ANNUAL GVA SUPPORTING 400 WORTH #15M TO REGIONAL JOBS ECONOMY









000

£5.4 MILLION INVESTMENT FOR 2021/22

2,240,939 VESSEL GROSS TONNAGE 1000m<sup>2</sup>
OF QUAYSIDE
NORTH & SOUTH
OF THE HARBOUR

£26,481
DONATED TO LOCAL CHARITIES

£23,690
IN SPONSORSHIP







£22 MILLION INVESTMENT TO DATE

323,592 221,239
TONNES OF CARGO
TONNES OF CARGO
EXPORTED





## THE MONTROSE PORT AUTHORITY BOARD



### **PETER STUART: CHAIRMAN**

Peter has been a board member since 2015 and has worked in the Oil and Gas sector for 43 years. He has been working in advisory and executive management capacity with Oil and Gas private equity firm SCF Partners for over 25 years, including five spells as acting CEO of portfolio businesses. He was made Chairman of the Board in 2021.



### **HAMISH WATT: VICE CHAIRMAN**

As a lawyer who started his own legal practice in Montrose in 1979, Hamish specialises in civil/criminal court cases, employment, corporate and damages actions. On retiring in 2015, Hamish became a consultant and joined the board in 2016. He became Vice Chairman in 2021 and is committed to assisting the continued phenomenal development the Port has seen in recent years.

### **HARRY KNOX**

Harry has been involved in the offshore shipping industry for over 20 years. In 2019, he commenced his current role as Managing Director with V.Ships Offshore in Aberdeen and sits on the board of the Merchant Navy Training Board. He is also a former Chairman of the Aberdeen Maritime Branch.

### **TOM BRIGHTON**

Tom joined the board in 2020, having worked in the Oil and Gas industry for over 36 years. His extensive experience with Oil and Gas development projects as well as decommissioning (wells and facilities) projects are well aligned with his aspiration to support Montrose Port in playing an active part in the UK energy transition.

### **DOROTHY SHEPHERD**

With over 20 years experience in the energy sector, Dorothy is a chartered accountant and independent consultant with a proven track record in offshore wind development and delivery. Dorothy joined the board in 2019 having previously worked as a senior manager in offshore wind in both the private and public sectors, including The Crown Estate.

### **KIM HUNTER**

Kim is an experienced people leader who has spent many years working in the energy industry as Head of Strategic Resourcing for John Wood Group, based in Aberdeen. She joined the MPA board in 2017.

### **PAUL BOATH**

Paul is a Chartered Engineer and Fellow of the Institution of Marine Engineering, Science and Technology. With a career spanning over 30 years in the offshore energy sector, Paul's ambition for Montrose Port is to assist it through the energy transition from a significant hydrocarbon base to a renewable energy port.

### FIONA SCRIMGEOUR

Fiona is a Master Mariner having sailed deep sea with a number of different shipping lines and on a variety of different vessel types such as BP Shipping's tankers. Having come ashore in 2013 to raise her family, she currently works for BP Exploration in Aberdeen as a Marine Operations Advisor and joined our board in 2016.

### **RODDY JAMES**

New to the board in October 2021, Roddy James has over 20 years experience in the Subsea sector. He has worked in many companies involved with inspection, maintenance and repair for the Oil & Gas, Offshore Renewable and Decommissioning industries.



## OUR PEOPLE

### INVESTING IN AND CELEBRATING OUR TEAM

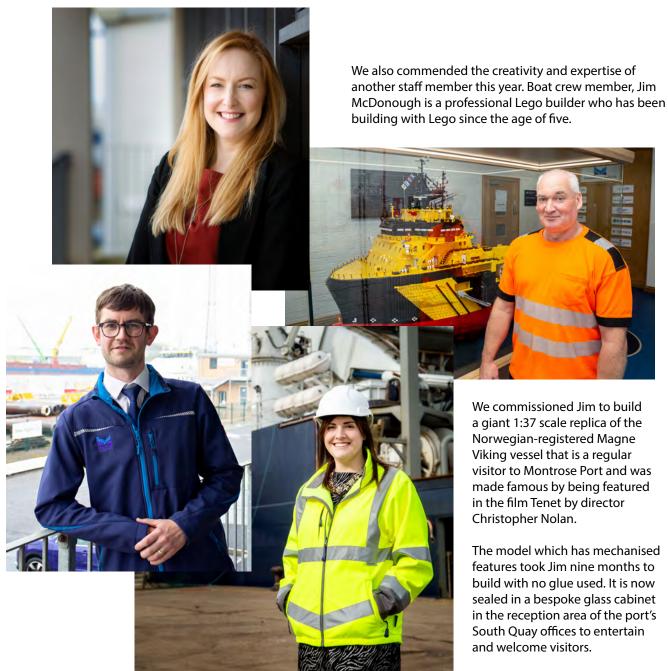
As a Trust port, we ensure that reinvestment not only goes into the infrastructure of the port but also into the development of our dedicated team.

Lynn Sayer, our Business and Commercial Manager, has been studying a Business Management degree at the University of Dundee and will graduate later in 2022. Our Marine Coordinator, Rachel Moir, was also supported through an Internal Auditor Course as part of our work towards our ISO 45001 in Occupational Health & Safety Management accreditation, making her role crucial in the audit process of the Marine Health & Safety management system at MPA.

In the marine team, one of our pilots, Angus MacAulay, has been enrolled in his Harbour Master diploma and we have also created a bespoke pilotage training programme for trainee pilots.

Like many industries, ours is beginning to see a shift to a more gender balanced makeup, but we know we have a way to go. We are proud to have so many women in roles across all levels of our organisation and we love to share their stories wherever possible.

For International Women's Day 2022, we celebrated our Marine Coordinator, Rachel Moir, and her background in art. We hope that Rachel sharing her story demonstrates that there is no one exact route to a career in the marine industry and that there is a place for anyone regardless of their work or education background.



We commissioned Jim to build a giant 1:37 scale replica of the Norwegian-registered Magne Viking vessel that is a regular visitor to Montrose Port and was made famous by being featured

The model which has mechanised features took Jim nine months to build with no glue used. It is now sealed in a bespoke glass cabinet in the reception area of the port's South Quay offices to entertain and welcome visitors.

## OUR PARTNERS 2021/22































































## THE WIDER PORT COMMUNITY



As part of our Trust Port remit, we continue to develop and make improvements that benefit all our stakeholders.

It has been great to see our port estate community grow in 2021/22, particularly with the range of industries that our tenants are involved with.

This is in line with MPA's diversification strategy which helps us towards our aim of becoming Scotland's greenest port.

### OUR WIDER SOCIAL COMMITMENT

As a Trust port, we take our place in the heart of the community as a serious responsibility. Every year we aim to improve our efforts in supporting our community in whatever ways we can.

We became the box office sponsor for the Montrose Playhouse, the new community cinema and arts centre in Montrose.

The Playhouse opened to the public at the start of October 2021 after a three-year fundraising and construction project that transformed the old town swimming pool into a fantastic community arts hub, spear-headed by a group of local volunteers.

It began as a simple regeneration idea to turn the old swimming pool into a cinema, but it has evolved into the major community centre that it is. The arts hub facilitates a range of beneficial events and meetings for Montrosians from the repair café where tech and sewing repairs can be made for free to relaxed screenings for families, those with babies, those who are deaf or hard of hearing and for those with dementia. It is fantastic to see the job opportunities and experience this hub has given to the younger generations of Montrose as well.

The Playhouse is a wonderful grassroots project and we are proud to be a sponsor and see the entire town and surrounding area benefit from it – long may it continue.





Pictured (left to right): Lynn Sayer – Business and Commercial Manager at MPA, David Paton – Chair of the Montrose Playhouse board, and Matt Buchanan – Venue Manager at Montrose Playhouse.

# We made a number of other financial donations to local causes this year.

- TayFM Cash for Kids Mission Christmas appeal to buy local children gifts who otherwise would go without.
- PoppyScotland Montrose branch for its monthly café and ongoing work.
- Seafarers Society
- RNLI Montrose
- Montrose Rugby Club
- Montrose Womens FC for away kits sponsorship and platinum player sponsorship for Charlotte Gammie.
- Rear shirt and travel kit sponsor for Montrose FC.
- East Grampians Coastal Partnership's Turning The Plastic Tide
- Montrose Mens Shed
- Water bottles to all students at Ferryden and South Esk Primary Schools along with a cash donation to both schools.
- Montrose Community Trust
- Three computers for MoHub
- Debra the Butterfly Skin Charity
- Montrose Bowling Club for Carnie Pairs
- Sponsored Hands of Stone Boxing Gym
- Football kit sponsor for CBC Hilton Youth
   Football Team











Next year, we aim to continue growing our charitable giving further which will see even more causes benefiting from our continued business success.

### WELCOMING NEW TENANTS

We are always focused on welcoming new tenants into our port community and are delighted to see two new additions to the Montrose Port fold this year that cover a wide range of industries from Oil & Gas to Renewables.

### SHEARWATER MARINE SERVICES

Dunoon-based Shearwater Marine Services have taken on office and workshop space on the port's North Quay in a sublet arrangement with Whittaker Engineering to establish its second facility. This new base in Montrose allows the leading inspection, repair and maintenance company to support local customers and other businesses up and down the east coast of Scotland.

As one of the UK's main suppliers of diving and marine engineering services, this new base at Montrose Port allows the company to be strategically placed to enable quick and easy access to the major transportation hubs – from Montrose they can mobilise to any UK location within 12 hours and continental Europe within 24 hours.

When asked why they chose Montrose for their new base, Shearwater Director Alastiar Baird said: "We carry out a lot of work on the Forth and various ports up the east coast and we were impressed with the positive and enthusiastic drive



Pictured (L–R): Ken Whittaker – Director of Whittaker Engineering, Alistair Baird – Director of SMS, Tom Hutchison – CEO of MPA, Joseph Baird – SMS Operations Manager, Murray Whitaker – Director of Projects at Whittaker Engineering



Tom Hutchison – CEO of MPA, Bill Main – Managing Director of Balmoral Comtec and Dave Doogan – MP for Angus

from the Montrose Port Authority to encourage increased trade to the area and attract support companies such as ourselves."

### BALMORAL COMTEC

In March 2022, Aberdeen-based Balmoral Comtec announced plans for a new quayside facility at Montrose Port.

The leading North East business agreed to invest a seven-figure sum and to lease almost 1700sqm of warehouse space from Montrose Port Authority to create the advanced composites manufacturing site.

Large scale components for the offshore energy sector will be built at the facility. The investment into these premises will aid Balmoral in reaching and servicing renewable industries more effectively as the company looks to create a long-term commitment to the offshore wind, wave and tidal energy sectors. Being located at Montrose Port places the company well geographically to access the expanding offshore wind energy market and also

reduces the need for road transportation as products will be delivered direct from shore to ship, reducing the carbon footprint involved.

This investment from Balmoral will see the creation of an initial 30-40 skilled and semi-skilled jobs at Montrose Port with more jobs anticipated to be generated at the facility in future. We are delighted to see the boost to our regional economy that this commitment brings as not only does it bring new jobs to Montrose, but Balmoral's services will also be used by other local businesses.

### INCH CAPE OFFSHORE WIND FARM

In February 2022, Inch Cape Offshore Limited selected Montrose as the future operations and maintenance (O&M) base for its offshore wind farm – which will see up to 72 turbines located 15km off the Angus coast.

The wind farm, owned by Red Rock Power and ESB, will create an initial £5.2 million investment and more than 50 long-term skilled jobs during its lifetime.

Inch Cape applied to the UK Government for a longterm energy contract in its 'Contracts for Difference' allocation round which it secured in July 2022. This now triggers the 18-month multi-million-pound investment programme into Montrose Port. The Inch Cape team's focus now moves to the contracting of key work packages.

Initial work at Montrose's South Quay will begin in 2023 with the construction of offices and a warehouse. A dedicated pontoon for crew transfer vessels will also be constructed along with the installation of dockside cranes and a communications mast, with the latest technologies in vessel fuelling being considered as an additional investment.

We expect to see the works completed and the base operational by early 2025 to coincide with the commissioning of the first turbines at the offshore wind farm. Once fully operational, the Inch Cape O&M base at Montrose will support up to 56 direct, full-time equivalent, long-term jobs including turbine technicians, asset managers and office staff.

We are proud to be able to champion Montrose and our wider Angus region as a stronghold for green energy by welcoming Inch Cape to our growing offshore wind portfolio and to see the job creation that the project brings to Montrose.

1.7m homes

Set to power more than

Up to 1.1 GW of clean electricity

Based on the project's projected average net energy yield and a typical annual household consumption of 2,900kWh, as per Ofgem's 2020 Typical Domestic Consumption Values When built, it will be Scotland's **largest** 

single source of renewable power

**Inch Cape** offshore wind farm

15km from the Angus coastline 150 km<sup>2</sup> footprint

enough to cover 21,000 football pitches

Up to **72** turbines





Montrose Port Authority was selected as the Operations and Maintenance (O&M) base for the Seagreen Offshore Wind Farm in 2019. There have been many updates on the development this year including the major milestone of the completion of the O&M base's construction in December 2021.

The operations building has been repurposed from a two-storey modular office block that was previously used by an oil and gas supply chain company in Aberdeen. In recycling the building, we have been able to contribute towards the circular economy, reusing over 54 tonnes of steel and saving 99 tonnes of CO<sub>2</sub>. The main contractor on the construction was Montrose-based company Pert Bruce, with the steel work being subcontracted out to another Montrose company; Harry Maiden.

Another new development at Seagreen that also contributed to the circular economy this year was Aberdeen-based company, PD&MS Group, being awarded the contract for the communications mast in May 2021. The company repurposed an existing structure from the Moray East wind farm and had the installation complete at Montrose in August 2021. By recycling the 50m communications mast, PD&MS were able to reduce their resources by 68% and saw an almost 50% reduction in CO<sub>2</sub> emissions compared to manufacturing a new mast from scratch.

August 2021 also saw the new dedicated 30m pontoon for Seagreen being awarded to Lossiemouth-based company, Inland & Coastal Marina System UK Ltd. The pontoon was completed in December 2021, providing crew vessels a dedicated mooring, near their O&M base in which to efficiently manage crew transfers to the offshore wind farm.

Throughout the supply chain, Seagreen has been supporting jobs based in our locality of Montrose and region of North East Scotland as well as having an environmental and economical focus on sustainability. This aligns with MPA's efforts towards lowering our own carbon footprint, which we have made strides in this year, along with our continual support and championing of local suppliers.

First power at the wind farm is aimed to be generated late summer 2022 which will be another exciting milestone for the project.

The wind farm is expected to provide enough electricity to power 1.6million homes when the field is complete in 2022/23 – around two thirds of households in Scotland and will also see the creation of a £1.8million community benefit fund to create a lasting legacy for Montrose and the wider Angus area.



Pictured (left to right): Calum MacDougall – Engineering Sales Manager (Scotland) at Inland & Coastal Marina Systems, Tom Hutchison – CEO of MPA, and Sid Anverali – Senior Project Manager for Seagreen

## SEAGREEN'S COMMUNITY INVOLVEMENT

Seagreen Wind Energy aided Montrose Port Authority in the creation of an activity pack for school pupils across Angus and south Aberdeenshire. The pack was distributed to schools electronically in October 2021 and taught children about the renewable energy industry growing on their doorstep, hoping to inspire the next generation of talent to consider a career in the industry.

To mark St Andrew's Day 2021 and its commitment to ensuring a lasting community benefit, Seagreen joined us in burying a time capsule next to its completed operations building.

Items selected by pupils from neighbouring Ferryden Primary School were buried in the capsule that will be unearthed in 25 years' time – the minimum lifespan of the new Seagreen offshore wind farm. Children from schools across Montrose were also invited to suggest names for the new Seagreen Operations & Maintenance Base building. P5 pupil, Lilly Hill, came out on top with the building to be colloquially known as 'Windy Waves House'. Every pupil at Ferryden Primary and its nursery were given a book token from both MPA and Seagreen as an expression of our appreciation for naming the building and their contribution on the time capsule.



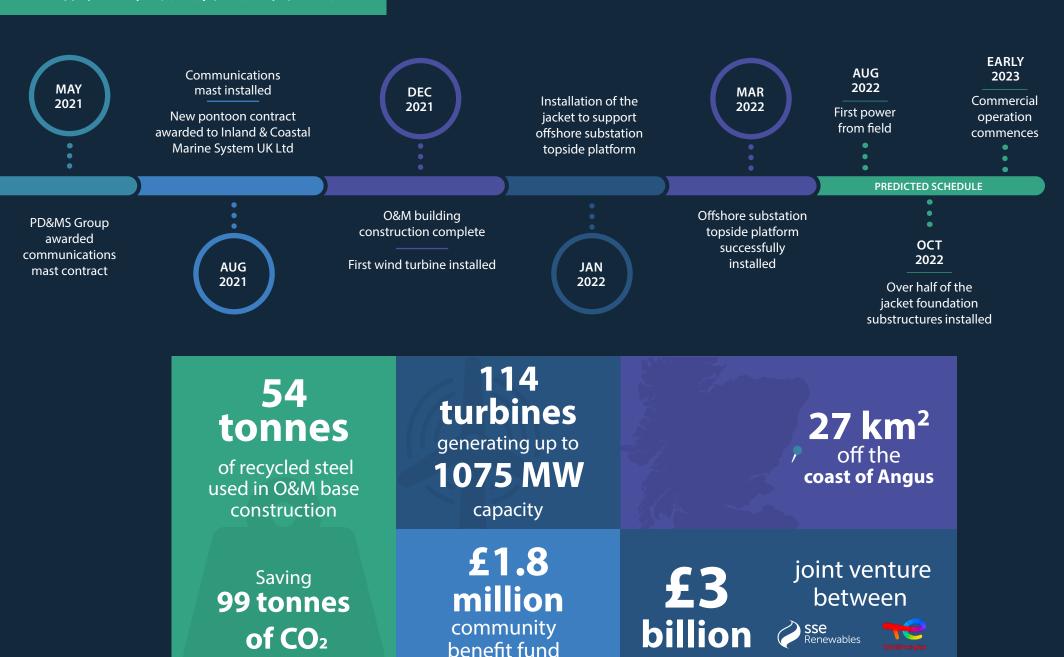








## SEAGREEN DEVELOPMENT TIMELINE







## SAFETY AND SUSTAINABILITY EFFORTS

### Safety is at the heart of what we do.

We are aiming to achieve our BSI ISO 14001 (Environmental Management) and BSI ISO 45001 (Occupational Health & Safety Management) accreditations by the end of May 2022. This significant achievement will be a testament to the hard work of our team and demonstrate our ongoing pledge to put safety and sustainability first.





We marked our

15<sup>TH</sup>
year anniversary
on 17th August 2021

since we last lost a working day due to a health and safety incident on shore side.



As an EcoPort member and as we work towards ISO 14001 accreditation, we have been taking a number of steps towards our goal of becoming the greenest port in Scotland.

Through a grant from Zero Waste Scotland, we were able to upgrade our external floodlights to energy-saving LEDs which was completed in September 2021. When the previous quayside floodlights were switched on, it was roughly the equivalent to 45 kettles boiling constantly all night. This transition to LEDs saves us £28,616 per year and makes a 60% reduction in our mast flood light carbon footprint annually which is 63 tonnes of CO<sub>2</sub>.

In addition, the lifespan of these LED floodlights is much longer and will last nearly 16 years of normal operation at the Port whereas the previous metal halide floodlighting would only last no more than 3 years of normal operation.

These new lights include automatic photocell controls to reduce any unnecessary lamp on-time. A big thank you to Ericht Electrical, the main contractor of the floodlight upgrade, Kingfisher Lighting who were the high mast specialist subcontractors and Edmundson Electrical Dundee who supplied us with the LEDs.

We have also been installing eight electric vehicle charging stations on the port estate which should be completed later in 2022. Moving forward, we aim to change our vehicle fleet to electric vehicles and install solar panels onto the roof of our main office building.









Scan to view our new high mast LED floodlight systems

### DIGITAL ENGAGEMENT

The COVID pandemic highlighted how important it is to have a digital presence where we can keep our community involved and informed.

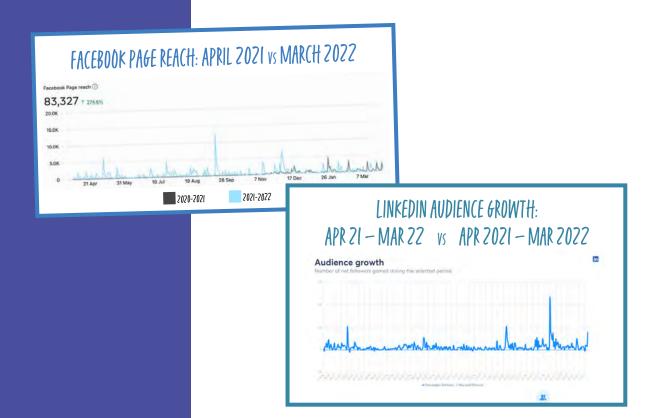
We have continued our work with local marketing agency, Due North Creatives, who have been managing our communications and were the team who built our new website in 2020.

With their help, our Facebook and LinkedIn channels have grown exponentially through regular posting, forming an organic and engaged online community which is something we are very proud of.

Due North Creatives also helped us in the creation of our Activity Pack for local school children in collaboration with Seagreen and throughout 2021/22 have issued press releases and news articles on our behalf that have been covered widely in the media.

The Due North Team are currently working on improving our website even further as there have been a number of milestones to share and showcase through our website.







## FINANCIALS

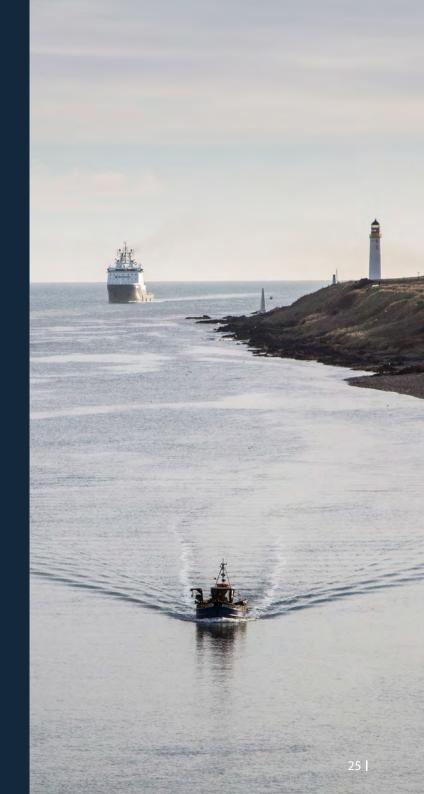
	2021-2022	2020-2021	Variance	Variance (%)
TURNOVER	£5,960,011	£5,194,645	£765,366	15%
COST OF SALES	(£3,228,506)	(£3,153,175)	(£75,331)	2%
<del>G</del> ROSS PROFIT	£2,731,505	£2,041,470	£690,035	34%
ADMIN EXPENSES	(£1,219,140)	(£1,151,554)	(£67,586)	6%
OPERATIN <del>o</del> profit	£1,230,241	£943,837	£286,404	30%

(Figures in brackets denote negative values)

## 2021/2022 SUMMARY

We are delighted to see the growth that we have had coming out of the tailend of the pandemic in the 2021/22 year, especially alongside our donations of over £50,000 to our charity partners.

Our 30% increase in operating profit will allow us to re-invest back into the Montrose Port infrastructure and to support our wider community even further. We look forward to seeing an even stronger and more successful 2022/23 period.







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