



Montrose
PORT AUTHORITY

CHARTING THE UNCHARTED



Annual Review 2023/24



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Chairman's Report

The Port continues to be the beating heart of Montrose and is increasingly being viewed as one of the major contributors to the local and wider economy. Our importance to the renewable, oil & gas, and general cargo sectors is recognised at a national level and, as such, we continue to be able to attract new businesses and employment to the town.

As you will see throughout this report, the year to March 2024 was another record year for us with turnover reaching a new high, and vessel numbers up on 2023. We are pleased that we were able to satisfy the increased demands of our stakeholders while continuing to preserve our impeccable service and safety record.

Our stated aim of becoming a Net Zero Port took a significant step forward this year with the launch of the country's first shore-power facility for offshore vessels, thus enabling our clients to help achieve their own emissions reduction goal as well as bringing a huge environmental benefit to port users and our nearby neighbours.

Our growth over the past few years has not gone unnoticed and 2023/2024 has probably seen the highest level of engagement

with both local and national politicians than ever before. This is undoubtedly due to the increased efforts from our executive and management teams in terms of engagement and raising the profile of the Port.

We are always cognisant of our growing presence within the town and of our commitment, as a Trust Port, to support that local community. As such, this past year has seen us step up our support for numerous local organisations, and this is something of which we are immensely proud.

Despite another record year, we will not rest on our laurels – for the year ahead we have plans to increase our footprint in the town, help create more jobs, further grow our exposure to offshore wind, and to continue to invest heavily in the port infrastructure.

On behalf of everyone at Montrose Port Authority I would like to thank our stakeholders and the people of Montrose for their ongoing support, and we look forward to continuing to work with you all to ensure that Montrose remains at the forefront of the port industry in Scotland.



**Peter Stuart,
Chairman**



**Captain Tom Hutchison,
CEO**

Chief Executive's Report

The past year has been transformative for Montrose Port, marked by exceptional financial performance, pioneering sustainability initiatives and significant strides in our infrastructure development.

For the second consecutive year, we've achieved record revenue, allowing us to reinvest significantly across our operations, infrastructure, and community. This growth spans our service portfolio, with notable success in both traditional oil and gas operations and our expanding renewable energy initiatives.

Our environmental leadership took a major step forward with the testing stages of Plug Montrose complete, Scotland's first industrial-scale shore power facility for energy sector vessels. This self-funded project is vital for decarbonising maritime activity and providing cleaner air for our local community.

We also celebrated the full operational launch of Seagreen Offshore Wind Farm, Scotland's largest offshore wind project. This highlights our ability to support large-scale offshore projects and our role in advancing Scotland's renewable energy goals.

Another exciting milestone this year was the appointment of Dr. Turgay Koroğlu as our Port Decarbonisation Engineer. This role, created through an innovative Knowledge Transfer Partnership (KTP) with the University of Strathclyde, is the first of its kind at a Scottish port. Dr. Koroğlu is focused on developing a cutting-edge multi-modal port energy model, which will allow us to refine energy management in our operations and share valuable insights with other ports as we all work together toward a net zero future.

In line with our deep commitment to the development of Montrose, we were proud to announce the acquisition and planned restoration of the historic Customs House and Granary Store. This multi-million-pound investment will create a dynamic commercial hub for the energy supply chain, provide a dedicated training facility, and offer a vibrant community space that will bring new life to this important site.

Our dedication to giving back to the community was further demonstrated by our record-breaking contributions, which totalled £151,555 this year. These funds have supported a wide variety of local initiatives and sponsorships, fueling growth in Montrose and the surrounding region. As a Trust Port, reinvestment is at the heart of what we do, ensuring that the benefits of our success reach

the people and projects that mean the most to our community. On a broader scale, we have strengthened our relationships with governmental stakeholders and welcomed international delegations, helping to elevate Montrose's profile on the global stage.

As we reflect on this year's successes, we are more committed than ever to driving economic growth, supporting the energy transition, and solidifying our position as a key hub for renewable energy. Our investments in sustainable initiatives bring us closer to our goal of becoming Scotland's first carbon-neutral port.

None of this would have been possible without the remarkable dedication of our team, the strategic guidance of our Board of Non-Executive Directors and our steadfast commitment to sustainable growth.

Looking ahead, Montrose Port is ready to build on these achievements, further cementing our leadership in maritime innovation and community development. I am excited for the journey ahead as we continue to drive growth, not just for our Port, but for our entire region.

£
£9,460,000
turnover

Highest in our history for
the second year in a row

3,222,683
tonnes

Total vessel gross
tonnage for 2023/24

609
vessels

33 more vessels visited the
port than last year

295,852T
cargo import

Total tonnage imported in
2023/24

£151,555
donated

Total donated to charities
and local sponsorships

206,041T
cargo export

Total tonnage exported in
2023/24

20%
cargo clients

Total percentage of clients
for 2023/24

501,893T
cargo total

Combining imports and
exports in 2023/24

80%
energy clients

Total percentage of clients for
2023/24

2023/24
at a glance



Our Board



Hamish Watt, our outgoing Vice Chairman, retired this year after an outstanding ten and a half years of service on the MPA Board of Non-Executive Directors. A distinguished lawyer specialising in civil and criminal litigation, employment, corporate law, and damages actions, Hamish brought a wealth of expertise to the board. His dedication, passion, and insight have been instrumental in the Port's growth and success. We are deeply grateful for his invaluable contributions.



Peter Stuart, Chairman

Peter has been a board member since 2015 and has worked in the oil & gas sector for over 40 years. He has been working in advisory and executive management capacity with oil & gas private equity firm SCF Partners for over 25 years, including five spells as acting CEO of portfolio businesses. He was made Chairman of the Board in 2021.



Tom Brighton, New Vice Chairman

Tom joined the board in 2020 after 36 years in the oil & gas industry. He now works part-time as an independent consultant, primarily as UK Energy Advisor for not-for-profit trade organisation, Norwegian Energy Partners. With extensive experience in oil & gas development and decommissioning projects, Tom aims to help MPA support the UK energy transition. He became Vice Chairman in 2023.



Gill Summers, New Board Member

New to the board in 2023, Gill, a Law graduate from Edinburgh University, co-founded the Aberdeen law firm Davies Wood Summers in 1994. She played a key role in its growth and merger with Brodies in 2012, where she was a partner in the corporate & commercial department until her recent retirement. With over 35 years of experience in corporate and commercial law, she specialised in share/business transactions, joint ventures, and start-ups, particularly in sectors like oil & gas, renewables, and maritime.



Paul Boath, Board Member

Paul is a Chartered Engineer and Fellow of the Institution of Marine Engineering, Science and Technology. With a career spanning over 30 years in the offshore energy sector, Paul's ambition for Montrose Port is to assist it through the energy transition from a significant hydrocarbon base to a renewable energy port.



Fiona Scrimgeour, Board Member

Fiona is a Master Mariner having sailed deep sea with a number of different shipping lines and on a variety of different vessel types such as BP Shipping's tankers. Having come ashore in 2013 to raise her family, she currently works for BP Exploration in Aberdeen as Marine Operations Lead and joined our board in 2016.



Harry Knox, Board Member

Harry has been involved in the offshore shipping industry for over 20 years. In 2021, he commenced his current role as Managing Director with Offshore Opex in Aberdeen and sat on the board of the Merchant Navy Training Board. He is also a former Chairman of the Aberdeen Maritime Branch.



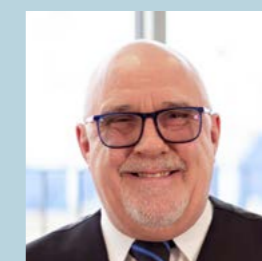
Eilidh Smith, Board Member

Having joined our board in 2022, Eilidh is an Unlimited Master Mariner with over 15 years seagoing experience both deep sea and closer to home. With experience in the ports industry and the Port Marine Safety Code in general, Eilidh currently works as the Marine Superintendent for Interocean Marine Services.



Susan Smart, Board Member

Montrose native Susan joined the board in 2022. Recently retired following a 30+ year career in the upstream oil & gas industry, Susan brings a wealth of experience to the board which includes workforce development, strategic planning and stakeholder management.



Graham Penman, Board Member

On the board since 2022, Graham brings more than 35 years of engineering, operations and project management experience to the role having worked in both the oil & gas and marine industries. Graham's advanced knowledge of subsea installation engineering, vessel fit-out and mobilisations aids his support to solidify Montrose's status as a port of choice for renewables, oil & gas and decommissioning.

Our People

Summer Work Experience Student

This summer, we were pleased to welcome Callie, a University of Edinburgh politics student, for a valuable work experience placement at Montrose Port. Passionate about the maritime industry and keen to learn more about port operations, Callie had the opportunity to contribute to projects like developing our Customer Relationship Management system and assisting with guest presentations. She also gained hands-on experience with the marine team, including trips on the pilot boat and a tour of one of our larger vessels. We are proud to extend these opportunities to students, helping them gain real-world skills and insights into the maritime sector.



At Montrose Port, our people are at the heart of everything we do. As a trust port, we are proud to reinvest our profits not only into community projects and infrastructure but also into our exceptional team, whose dedication ensures the port runs smoothly, efficiently, and safely.

Drone Pilot Training for Team

In July 2023, team members Ellie, Craig and Scott successfully completed their drone pilot training and passed their assessments. Equipped with this new skill, they can now assist with maintenance inspections and provide valuable aerial views of our marine environment. This investment in their development reflects our ongoing commitment to developing our workforce as we continue to innovate and drive the port's future growth.



New Port Decarbonisation Engineer

This year, as part of our mission to become one of Scotland's greenest energy hubs, we appointed Dr. Turgay Köroğlu as our Port Decarbonisation Engineer. His 24-month role is funded by Innovate UK through a Knowledge Transfer Partnership (KTP) with the University of Strathclyde. KTPs are a UK-wide programme designed to enhance business competitiveness and productivity by connecting companies with academic expertise.

Through this partnership, Montrose Port and the University of Strathclyde aim to develop an advanced multi-modal port energy model, identifying the energy requirements of different transport modes, particularly maritime, to support our transition into a green energy hub.

As a naval architect and marine engineer, Dr. Köroğlu brings a wealth of expertise in marine energy systems, energy efficiency, and environmental optimisation. His experience with renewable energy and alternative fuels, such as hydrogen—a key area of interest for Montrose Port—will be invaluable in driving forward our decarbonisation efforts.



We are deeply committed to making a positive impact on our community. As a trust port, we reinvest our profits into local projects and initiatives that benefit the region. From supporting local schools and charities to creating employment opportunities, we strive to contribute to the economic, social, and environmental well-being of the area.

We donated £10,000 to Montrose Community Trust (MCT) this year, boosting their vital work supporting vulnerable members of the local community. The funds aided winter initiatives tackling poverty, men's mental health, and social isolation.



Over
£360,000
donated in the last 3 years
to our community

Our Community Impact

This included MCT's annual Christmas toy appeal, providing around 600 gifts to children, and the Festive Friends initiative, offering meals and companionship to elderly adults to tackle loneliness and isolation.

Our donation also supported long-term programmes like Free Kicks, a poverty and food security initiative which helps children access football and hot meals through a catering truck we purchased for the Trust, and The Changing Room, where 100% of men who participated saw improved mental health.



We were proud to extend our sponsorship of Montrose Playhouse, now supporting all community screenings in addition to being the Box Office Sponsor. This grassroots-funded, state-of-the-art cinema and arts centre, transformed from the old town swimming pool, serves as a vibrant hub for Montrose. Our sponsorship ensures that these screenings cater to a wide range of community members, including new parents, individuals with dementia, those with sensory or learning difficulties, the deaf and hard of hearing, people over 60, and low-income households.

To celebrate this partnership and spread festive cheer, we treated 1,141 pupils from all six Montrose primary schools to a special Christmas film outing at the Playhouse, complete with snacks and drinks.

Beyond financial contributions, we dedicate time and resources to local causes by fabricating and donating two Remembrance Day planters to Poppy Scotland Montrose, designed and handcrafted by our talented employee and local artist, Liam Stewart. These accessible planters were placed at Montrose Cenotaph to assist the elderly, wheelchair users, and individuals with disabilities in laying poppies and crosses.





We're proud to have contributed to local schools, providing students with meaningful, hands-on learning opportunities. For Southesk Primary School, we purchased and assembled a Polycrub made from recycled materials. This poly-tunnel now serves as a sustainable space where students can grow their own food while learning about the importance of sustainability. At Ferryden Primary School, our team stepped in to clear and grit the roads, ensuring that students and staff could safely access the school even in snowy weather.



Through these initiatives, we're committed to supporting the well-being and growth of our local community, fostering a brighter, more sustainable future for the next generation.



We sponsored DEBRA Community Fundraising Scotland's inaugural DEBRA Music & Food Festival in Montrose which helped raise an amazing £30,000 for the charity that supports individuals and families affected by Epidermolysis Bullosa (EB).

Other organisations we supported this year:

- LEGO Education STEM sets for NEW Solutions CIC
- Montrose Football Club
- Montrose FC Women's
- RNLI Montrose
- Guide Dogs Scotland
- 3 x sail training placements for Sail Training Shetland at Tall Ships Lerwick 2023
- Montrose Squash and Racketball Club
- Montrose Burns Club
- CPR mannequins for Scottish Fire & Rescue Services Angus
- YULE Football Club Mossel Bay
- East Grampians Coastal Partnership's Turning the Plastic Tide

At Montrose Port, our community of tenants, port users, and partners is key to our success. We strive to create a collaborative environment where businesses can thrive, offering tailored support, top-class facilities, and a flexible, customer-focused approach.

New Tenants

Marine services group, Briggs Marine, opened new office premises at our Port this year in Rossie House. The offices are shared with Brigg's sister company, ARB Wind, providing strategic access to the North Sea's renewable energy market, particularly offshore wind farms.

Briggs has a strong, decades-long track record in port and vessel management, subsea services and environmental services that helps boost the local supply chain. ARB Wind joined the Briggs Marine family in 2021, using its onshore wind experience to support the offshore wind industry.



Celebrating 200 years of the RNLI



We were thrilled to celebrate the 200th anniversary of the RNLI on 4th March 2024 with our local lifeboat station, RNLI Montrose.

Having the station based within our Port is an honour and it is a joy for us to be able to support the crew in whatever way we can. This includes having members of our own marine team as volunteers in their crew, contributing to the incredible work of saving lives at sea.

Port Chaplain Retires

After an impressive 18-year tenure and an incredible 9,424 ship visits at Montrose Port, Peter Donald, our dedicated port chaplain with the Sailors' Society, retired in June 2023. Peter has been a constant presence at the Montrose Seafarer Centre on North Quay, offering a warm welcome and a listening ear to crew members far from home.

The Sailors' Society is committed to supporting seafarers and their families worldwide, and Peter's unwavering dedication has left a lasting impact on the visiting crews. From offering practical assistance to providing emotional support, his contributions have been invaluable.

On behalf of all staff and stakeholders, we extend our deepest gratitude to Peter for his remarkable service and wish him a well-deserved, happy retirement.

Our Partners





South Esk Blessing

We held a whisky blessing and naming ceremony for our new pilot boat, South Esk, at RNLI Montrose's Lifeboat Station at the North Quay. It was an intimate quayside blessing which was attended by our team and board members. The new boat is an Interceptor 48 model pilot boat and was an £800,000 investment by the Port.

In marine tradition, the boat was blessed by Montrose Sailors' Society's Port Chaplain, Peter Donald, along with the vessel's godmother, Jane Stuart, who is married to Peter Stuart, Chairman of the board.



Oceanic Visit

We welcomed a visit from the Oceanic, Allsea's offshore construction vessel, this year. The 125m long and 25m wide vessel is purpose-built for deep-water installation and construction, pipelay and heavy lift support.



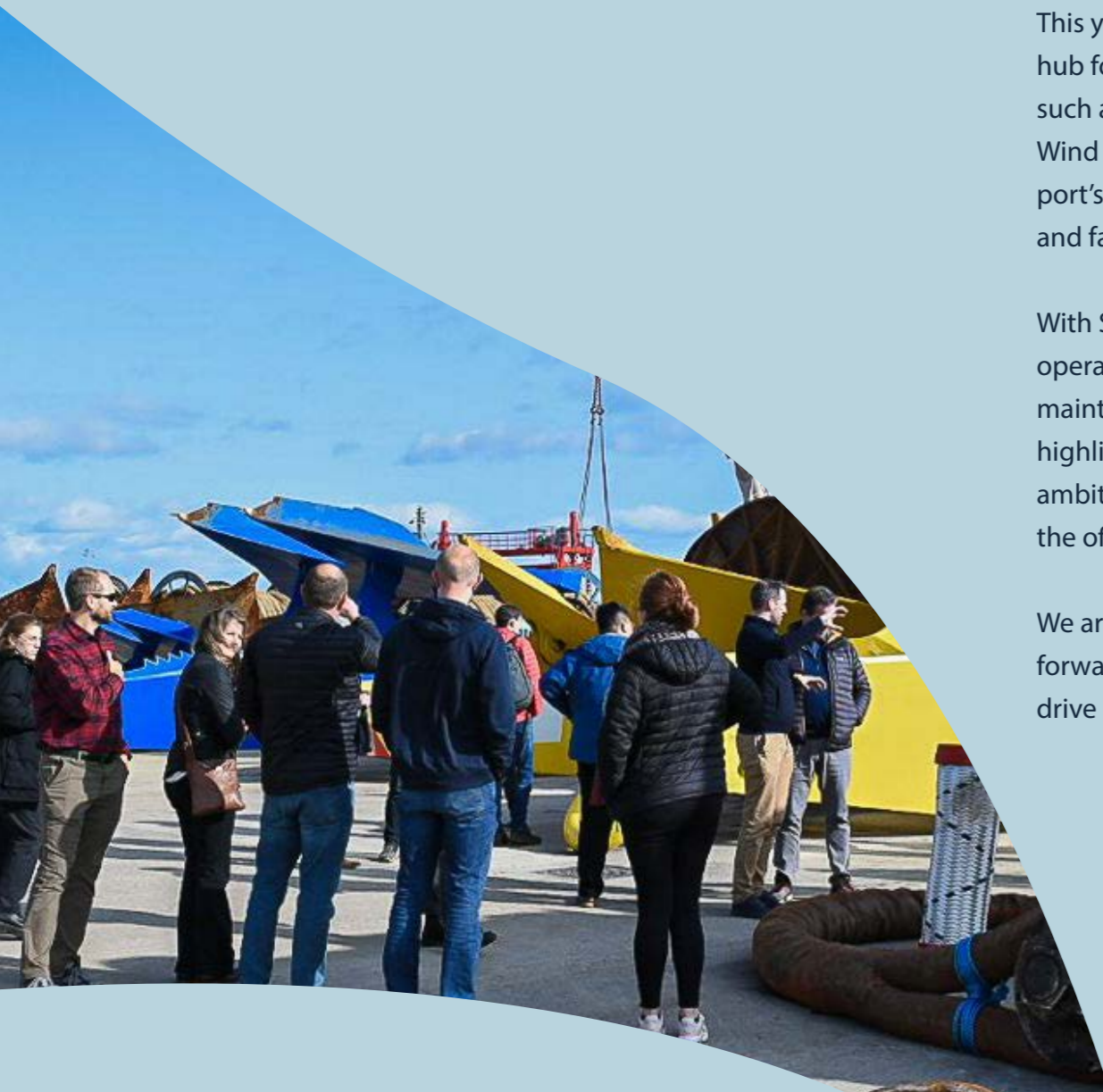
Bamse Family Visit

We welcomed the family of Bamse's owner to our Port in the summer of 2023. Steinar Hafto Myre, the grandson of Captain Erling Hafto who owned Bamse, visited from Norway along with his daughter, Silje, and nieces Tiril and Martine.

The family tries to visit Montrose when they can to commemorate the death of the famous WWII dog hero, who was based in Montrose with his owner during the war. Next year will be the 80th anniversary of Bamse's death.

On their visit, the Hafto family were given a tour of the Port and of the bridge on the Norwegian vessel, Njord Viking. We thank them for visiting us and helping us celebrate such an important, historical connection between Norway and Scotland.





Offshore Wind Delegations

This year, Montrose Port continued to strengthen its position as a key hub for offshore wind, welcoming several international delegations such as Finland and a visit from RenewableUK's Floating Offshore Wind attendees. These visits provided an opportunity to showcase the port's growing capabilities in supporting the renewable energy sector and facilitating major offshore wind projects.

With Scotland's largest offshore wind farm, Seagreen, now fully operational, Montrose Port plays a critical role in its ongoing maintenance and logistics as its O&M base. The success of Seagreen highlights the Port's vital contribution to Scotland's renewable energy ambitions and our commitment to fostering global partnerships in the offshore wind industry.

We are proud to support the transition to clean energy and look forward to continuing our work with international stakeholders to drive innovation and sustainability in offshore wind.

Trade Events We Attended & Exhibited At

- British Ports Association Conference
- Subsea Expo
- Offshore Europe
- RenewablesUK's Floating Offshore Wind
- Global Offshore Wind Exhibition
- All-Energy Exhibition & Conference
- ADIPEC Exhibition and Conference in Abu Dhabi
- Annual Offshore Support Journal Conference
- WindEurope's annual wind energy event in Bilbao



Government Relations

Ministerial Visits

Throughout the year, Montrose Port has welcomed several MPs and MSPs, reaffirming our role as a critical hub in Scotland's renewable energy sector. These ministerial visits have highlighted Montrose Port's growing reputation as a key base for Operations & Maintenance (O&M) in offshore wind and its leadership in driving the supply chain energy transition.

As a major renewables hub, Montrose Port is at the forefront of supporting offshore wind projects, including the fully operational offshore wind farm, Seagreen, and the upcoming Inch Cape Offshore Wind Farm. Our commitment to decarbonisation is also evident in our ongoing investment into our shore power infrastructure, reducing emissions and enabling cleaner operations for visiting vessels.

Montrose Port is proud to play a leading role in Scotland's journey towards a sustainable, low-carbon future, and we continue to collaborate with government, industry, and stakeholders to advance the region's green energy ambitions.



Minister Visits

- Neil Gray MSP and Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
- Stephen Flynn, MP and Leader of the SNP at Westminster
- Dave Doogan MP for Angus and Perthshire Glens
- Mairi Gougeon MSP for Angus North and Mearns and Cabinet Secretary for Rural Affairs, Land Reform and Islands
- Mairi McAllan MSP and Cabinet Secretary for Transport, Net Zero and Just Transition

Investment & Innovation

At Montrose Port, staying true to our Trust Port status means reinvesting our profits directly back into the Port. This approach allows us to continually upgrade our infrastructure, driving innovation and sustainability. By investing in cutting-edge technologies and greener solutions, we are leading the charge in helping the marine sector and energy industry supply chain decarbonise.

Shore Power

Our Plug Montrose shore power facility entered its testing phase in early 2024. This £1 million joint venture with Plug, a leading Norwegian shore power company, makes Montrose the first Scottish port to offer industrial-scale shore power for vessels in the energy sector.

Traditionally, berthed ships use diesel-powered generators for onboard functions. Plug Montrose provides a cleaner alternative, allowing vessels to connect to our electrical grid that has a Renewable Energy Guarantee of Origin (REGO). This reduces emissions, fuel consumption, and noise pollution by allowing ships to switch off their diesel engines while at berth.

The benefits will include cleaner air quality for our local community, lower fuel costs for shipowners, and a quieter, safer working environment for crew members. We self-funded this project without any funding support in response to industry demand, recognising shore power as an efficient way for energy sector vessels to decarbonise and because it is the right thing to do.

As a port embedded in the heart of Montrose, reducing emissions is a key priority. We are also committed to sharing our knowledge and experience with other ports and the marine sector. Our CEO, Tom, has already begun this process, speaking on decarbonisation at events such as the Annual Offshore Support Journal's Conference in London. Plug Montrose represents a major step in driving sustainable port operations in the UK.



Customs House

In Autumn 2023, we acquired the historic Customs House and Granary Store, located near the Port's North Quay, for a six-figure sum. These 19th-century B-listed buildings, which had been vacant for decades, were purchased to preserve their significance as key pieces of local maritime heritage. As part of our commitment to the circular economy, we are embarking on a multi-million pound restoration to transform the site into a commercially viable space for the energy supply chain, a training facility, and a vibrant community hub - helping to regenerate this area of Montrose.



Scotland's Largest Offshore Wind Farm Now Fully Operational

On 17th October 2023, SSE Renewables, part of SSE plc, and its partners, TotalEnergies and PTTEP, announced that all 114 Vestas V164-10.0 MW turbines at the 1.1GW Seagreen Offshore Wind Farm, located off the coast of Montrose, are now fully operational and contributing clean, renewable energy to Britain's power grid.

Situated 27km off the Angus coast, Seagreen is not only Scotland's largest offshore wind farm but also the world's deepest fixed-bottom offshore wind project, with its foundations reaching a record 58.7 metres below sea level. The wind farm is operated from a dedicated Operations and Maintenance Base at Montrose Port.

With a total capacity of 1,075MW, Seagreen can generate enough renewable electricity to power nearly 1.6 million homes annually - equivalent to powering two-thirds of all Scottish households. The project also has the capacity to displace over 2 million tonnes of carbon dioxide each year, significantly advancing Scotland's 2045 Net Zero ambitions.



Seagreen Update

£3 billion
venture

Joint venture between SSE Renewables, TotalEnergies and PTTEP

£1,800,000
fund

Benefit fund created to support the community

114
turbines

Vestas offshore wind turbines installed

1,600,000
homes

Seagreen's ability to power over this amount

1,075MW
capacity

The amount of energy Seagreen can produce

2022
August

When the first power was generated by Seagreen

54
tonnes

Of recycled steel used in O&M base construction

99 tonnes
Co2

Saved in construction of O&M site at the Port



Safety & Sustainability

Prioritising Excellence in Safety at All Times

Safety Award Winners

We are thrilled to announce that our team won the Maritime Safety Award at OEUK & Step Change in Safety's Offshore Safety Awards in Aberdeen which was sponsored by Marine Safety Forum.

This award is well-deserved recognition for the tireless efforts of our Marine and Health and Safety team, headed up by our Harbour Master, Ross Marshall, and our HSE Manager, Kenny Gammie.

Safety Training

Our staff continue to stay up to date on their First Aid at Work and Automated External Defibrillator (AED) training. We work with local first aid training provider, CPD+, for all our health and safety training that we receive onsite and tailored to our specific needs at the Port.



At Montrose Port, safety is our top priority. We maintain high standards through continuous training, strict protocols, and a proactive safety culture, ensuring a secure environment for all who work at or visit the port.

Safety Exercises

To uphold our high standards, we conduct a number of multi-agency safety exercises throughout the year in collaboration with our partners such as the emergency services and vessel crews.

One example from this year was an exercise held with the Scottish Fire & Rescue Services (SFRS) and the crew of the Atlantic Kestrel to test the Port's Emergency Preparedness and Response Procedure and allow the SFRS and the Atlantic Kestrel to test their own procedures and the practical application of their emergency response protocols.



Sustainability in Action

We are committed to reducing our environmental impact, supporting the transition to clean energy, and promoting greener operations across all sectors.

HVO Fuel

All of MPA's plant and machinery already operate on Hydrotreated Vegetable Oil (HVO), and we have now extended this initiative to our pilot boats, marking a significant step in our commitment to reducing emissions and striving to become Scotland's greenest port. We have also made HVO fuel available to all our tenants and port users to support their decarbonisation endeavours.

Circular Economy

We donated the inoperable former RNLI lifeboat, Prince George, which had previously served as a donor vessel for our pilot boats, to a campsite in Stirlingshire. This donation allows the lifeboat to embark on a new journey as a glamping pod, giving it a second life while promoting sustainability and the principles of the circular economy.

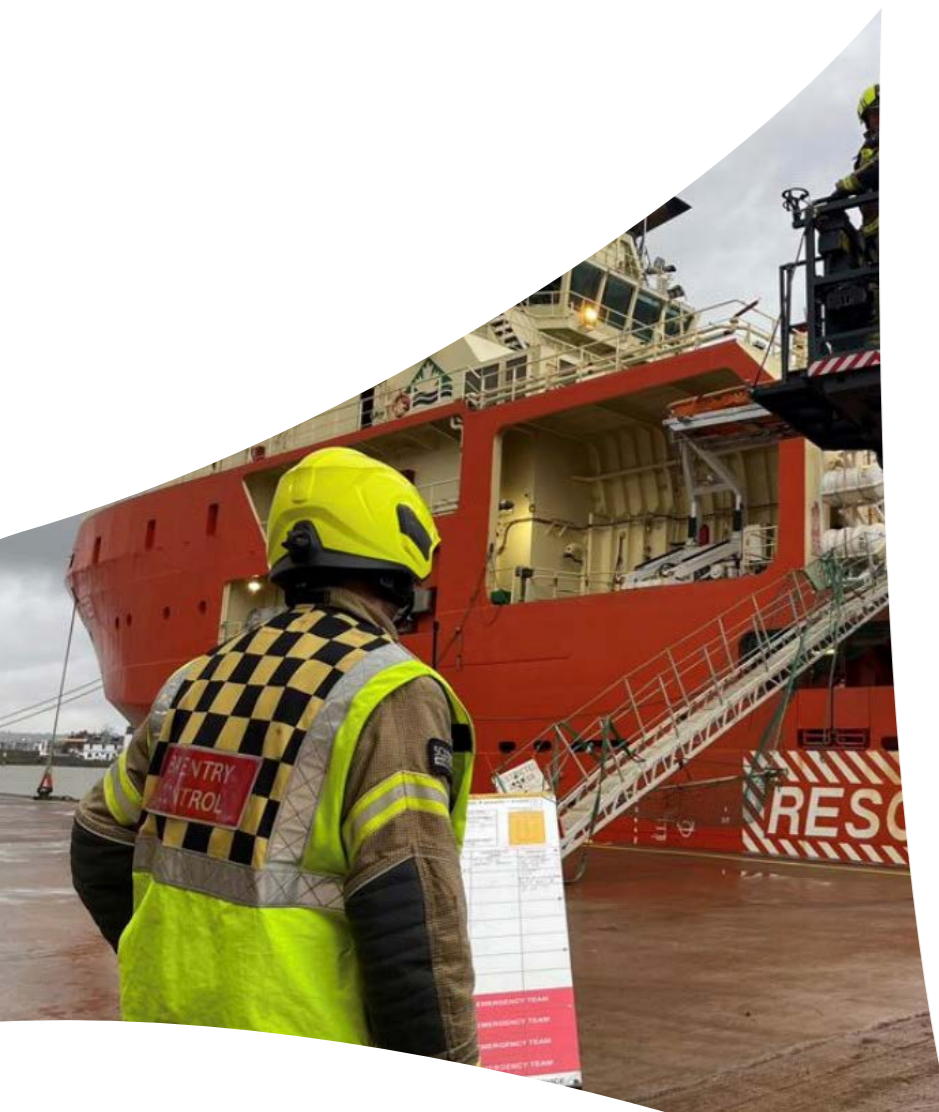


Working towards Net Zero

Our plans:

- Extend shore power to Berth 3 and eventually all berths
- Make all our vehicles electric
- Install solar panels to roof of Inchbraoch House
- Port Decarbonisation Engineer to assist in exploration of alternative fuels

Port Marine Safety Code Statement 2023



We are dedicated to upholding and enhancing safety standards in line with the Port Marine Safety Code (PMSC). Through our Integrated Management System (IMS), we unify Health, Safety, and Environmental (HSE) practices with PMSC compliance, further reinforced by our Port Safety Plan. Together, these initiatives reflect our commitment to safeguarding all stakeholders, preserving the environment, and prioritising public safety.

In January 2024, we conducted an external audit led by the Port's independent Designated Person, as mandated by the PMSC. This thorough audit assessed the performance of our IMS, with findings presented to the Board by the Designated Person.

Our utilisation of the MyCompliance software has become central to our compliance strategy. This robust system enhances our ability to monitor performance and drive continuous improvement in our safety standards.

We actively engage with port users and stakeholders through regular consultation sessions and marine safety meetings, addressing both policy and operational issues to promote a culture of safety and collaboration.

Montrose Port Authority is firmly committed to upholding the International Ship and Port Facility Security (ISPS) Code and rigorously enforces our Port Facility Security Plan to maintain the highest security standards.

Our Port Facility Security Officer leads regular security meetings, exercises, and inspections in close collaboration with the Department for Transport and Border Force. This ongoing partnership ensures that our security protocols are consistently upheld, safeguarding the integrity of our port operations and reinforcing a secure environment for all stakeholders.

Port Facility Security Plan (PFSP)

Digital Engagement

Enhancing Digital Engagement with the Community

This year, we refreshed our website that launched in May 2023 to make it more user-friendly, improving navigation and giving our Plug Montrose shore power initiative the prominence it deserves. The update helps us educate our audience on shore power's impact while making key port information more accessible.

Our partnership with local marketing agency, Due North Creatives, has been crucial in boosting our digital presence. They've conducted the website refresh, created videos, managed press releases, coordinated media coverage, and elevated our social media engagement. As a result, we've seen significant growth on platforms like Facebook and LinkedIn.

Their work also extends to exhibition displays, showcasing major developments like Plug Montrose. This collaboration continues to strengthen our outreach locally and globally.

Website Stats

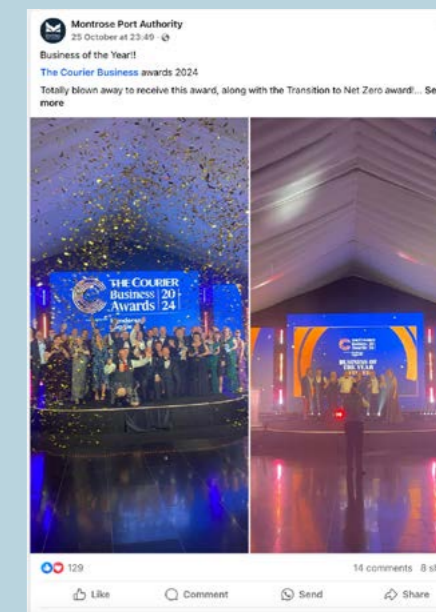
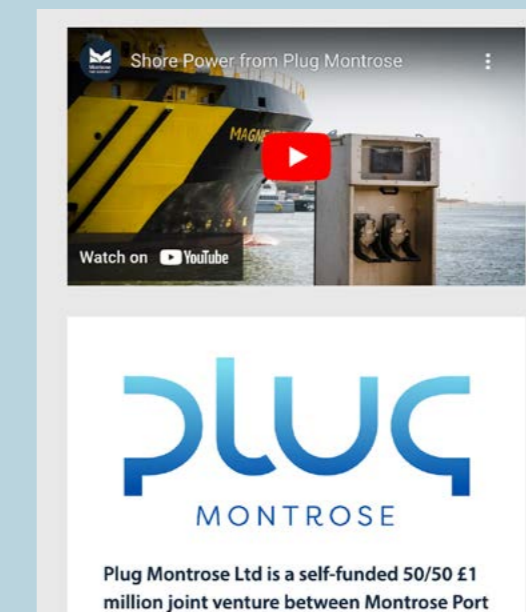
May - August 2023

1721.62%
increase yoy

Montrose Port Authority's Home web page views

1448.89%
increase yoy

Active users on the MPA home page



LinkedIn Impressions

1st April 2023 - 31st March 2024 compared to previous year

282,014
reached users

which is a **11.6% increase** compared to last year

443,631
impressions

which is a **12.4% increase** compared to last year

Facebook Reach

1st April 2023 - 31st March 2024 compared to previous year

320,700
reached users

which is a **278.4% increase** compared to last year

2023/24 Summary

For the second consecutive year, we've achieved the highest revenue in the port's history - an accomplishment that enables us to reinvest more significantly in both infrastructure and community initiatives.

Alongside this financial success, we're proud to have made our largest-ever contribution to the community of £151,555 through donations and sponsorships, reaffirming our commitment to giving back and supporting local prosperity.

As we look back on this year's achievements, we're excited to build on this momentum, continuing to drive economic growth, enhance community development, and advance our sustainability efforts as we work toward becoming Scotland's first carbon-neutral port.

Financials

	2023-2024	2022-2023	Variance	(%)
Turnover	£9,280,971	£8,083,704	£1,197,267	15%
Cost of Sales	(£4,636,165)	(£3,693,702)	(£942,463)	26%
Gross Profit	£4,644,806	£4,390,002	£254,804	6%
Admin Expenses	(£2,313,064)	(£1,711,212)	(£601,852)	35%
Operating Profit	£2,163,146	£2,460,627	(£297,481)	(12%)



Montrose
PORT AUTHORITY

CHARTING THE UNCHARTED

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